

# Introducing the New and Improved...



**Great News!** The Espresso rating tool has been upgraded and is now easier to use and provides you with an alternate method of retrieving Advantage® and CostGuard® rates in the F&I office. Internet access is not necessary to utilize this rating tool. For those who find the rate books long and cumbersome, the new Espresso 2.0 will provide you with an electronic rate in just a click of the mouse.

## Espresso 2.0 Benefits:

- Immediate access to rates
- Much easier than sifting through paper rate charts
- Runs on your desktop, so you are not dependent on Internet access
- Reduces rating errors
- No more misplacing rate books
- Identifies rate upgrade if rates are not current with an automatic notification
- Rate updates are easily downloaded through F&I Café

These are just a few reasons to start using the new and improved F&I Espresso 2.0. We encourage you to attend a webinar to see all of the great benefits firsthand!

## Webinar Times:

- Tuesdays, Wednesdays and Thursdays  
10 am CDT  
Dial In at: 609.318.0020  
Access Code: 458.256.992  
To access the webinar go to:  
<https://www1.gotomeeting.com/join/458256992>
- Tuesdays, Wednesdays and Thursdays  
4 pm CSDT  
Dial in at: 215.383.1005  
Access Code: 522.055.033  
To access the webinar go to:  
<https://www1.gotomeeting.com/join/522055033>

**If you have any questions  
contact us today!**

800.323.5771 ext. 6235

[dealersupportwebteam@protective.com](mailto:dealersupportwebteam@protective.com)

**Experience Espresso 2.0 firsthand by logging on to F&I Café  
[www.ficafe.protective.com](http://www.ficafe.protective.com)**

