

Optional Products

Customer Name: _____ Sales Price: \$ _____
 Date: _____ Cash Down Inc Rebates: \$ _____
 Make: _____ Trade Value: \$ _____
 Model: _____ Payoff: \$ _____
 Year: _____ Balance to Finance (w/fees & taxes): \$ _____

Base Payment Per Month
 (Excluding cost of products below)

\$ _____ X _____ Term @ _____% APR

\$ _____ X _____ Term @ _____% APR

This is not an application for insurance. A separate application with terms and conditions must be signed in order to request insurance coverage.

OPTION #1		OPTION #2		OPTION #3		CUSTOM	
Extended Service Contract		Extended Service Contract		Extended Service Contract		Extended Service Contract	
\$ _____/Mo. - Parts and labor coverage _____ Mo. _____ Miles		\$ _____/Mo. - Parts and labor coverage _____ Mo. _____ Miles		\$ _____/Mo. - Parts and labor coverage _____ Mo. _____ Miles		_____ Initial to Accept Coverage for _____ Mos./ _____ Miles Add For: \$ _____ Per Mos.	
Guaranteed Asset Protection (GAP)		Guaranteed Asset Protection (GAP)		Guaranteed Asset Protection (GAP)		Credit Life Insurance	
\$ _____/Mo. - Total loss protection - Pays the difference between the retail value and the loan balance		\$ _____/Mo. - Total loss protection - Pays the difference between the retail value and the loan balance		\$ _____/Mo. - Total loss protection - Pays the difference between the retail value and the loan balance		_____ Initial to Accept Coverage for _____ Mos. Add For: \$ _____ Per Mos.	
Credit Life Insurance		Credit Life Insurance		Not Protected with Credit Life Insurance		Credit Disability Insurance	
\$ _____/Mo. - Benefit available in the event of insured death during the insurance term		\$ _____/Mo. - Benefit available in the event of insured death during the insurance term				_____ Initial to Accept Coverage for _____ Mos. Add For: \$ _____ Per Mos.	
Credit Disability Insurance		Credit Disability Insurance				Guaranteed Asset Protection (GAP)	
\$ _____/Mo. - Benefit available if insured suffers a covered disability during the insurance term and is unable to work (following applicable waiting period) - Required disability period _____ days		Not Protected with Credit Disability Insurance		Not Protected with Credit Disability Insurance		_____ Initial to Accept Coverage for _____ Mos. Add For: \$ _____ Per Mos.	
Optional Benefit Plans		Optional Benefit Plans		Not Protected with Optional Benefit Plans		Optional Benefit Plans	
\$ _____/Mo. - _____ - _____ - _____ - _____		Not Protected with Optional Benefit Plans		Not Protected with Optional Benefit Plans		_____ Initial to Accept Coverage for _____ Mos. Add For: \$ _____ Per Mos. - _____ - _____ - _____ - _____	
Term (Mo.) / Type		Term (Mo.) / Type		Term (Mo.) / Type		Term (Mo.) / Type	
Payment per Mo.		Payment per Mo.		Payment per Mo.		Payment per Mo.	
Customer Accepts:		Customer Accepts:		Customer Accepts:		Customer Accepts:	

Important: You are not required to purchase any of the optional products identified above to obtain financing. All terms and conditions subject to lender approval. Certain other conditions, limitations and/or restrictions may apply; see terms of respective program contract for complete details. This form is for illustration purposes only and does not create any binding obligations on your part or the part of the dealer. Payment amounts include finance charges, are approximate, and actual rates are based on credit worthiness. Credit Insurance is underwritten by Protective Life Insurance Company.



Extended Service Contract

When vehicle is maintained as prescribed in the owner's manual:
 - Pays the cost (above per-breakdown deductible) of parts and labor for covered repairs following a mechanical breakdown anywhere in the US or Canada via credit card

- Rental car allowance
- Towing allowance
- Roadside assistance, such as, locksmith, jump start and flat tire assistance, etc.
- Transferable to future owners



Guaranteed Asset Protection (GAP)

- Pays deficiency between motor vehicle insurance settlement and loan pay-off
 - Pays vehicle insurance deductible (not available in all states)
 - Pays up to an additional two late payments and related fees



Credit Life Insurance

If you qualify at the time of application:
 - Life insurance benefits available in the event of a payable death claim during the insurance term

- Thus heirs receive a lien-free asset
- Joint coverage available



Credit Disability Insurance

If you qualify at the time of application and are gainfully employed at least 30 hours per week:

- Helps meet financial obligations if insured suffers a covered disability during insurance term and is unable to work
- Hospitalization not required
- Payment based on the number of days of disability (following elimination period, if applicable)
- Joint coverage available in some states



Optional Benefit Plans

- Tire and wheel
- Windshield repair – Winguard
- Paintless dent repair
- Rental car reimbursement

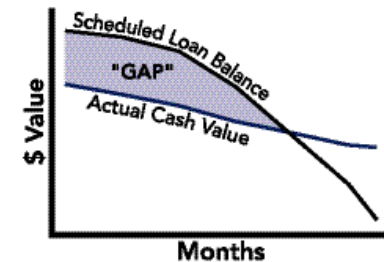
Protect Yourself From the Unexpected

Repair	Today's Average Cost Without Service Contract*	Projected Average Cost In 3 Years Without Service Contract**
Engine Overhaul	\$3,281	\$3,533
Transmission Overhaul	\$3,166	\$3,409
AWD/4WD Transfer Case	\$2,365	\$2,547
A/C Compressor	\$821	\$884
Rack & Pinion Steering	\$730	\$786
ABS (Brakes) Module	\$760	\$818
Electronic Brake Control Module	\$750	\$808
Brake Calipers	\$366	\$394
Master Cylinder	\$332	\$358
Starter Repair	\$300	\$323

* Repair cost estimates based on Protective's internal data in adjusting claims. (2004)

** Based on 2.5% inflation per year.

The "GAP"



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